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8 **UNITED STATES DISTRICT COURT**9 **FOR THE SOUTHERN DISTRICT OF CALIFORNIA**

10 AIRLINES REPORTING CORPORATION,

11 Plaintiff/Judgment Creditor,

12 v.

13 COMMERCIAL TRAVEL
 14 CORPORATION d/b/a MATLOCK
 TRAVEL, *et al.*,

15 Defendants/Judgment Debtors.

CASE NO. 08-MC-00088

DEFENDANT MARIO RENDA'S REPLY
 MEMORANDUM OF POINTS AND
 AUTHORITIES IN SUPPORT OF MOTION
 TO VACATE DEFAULT JUDGMENT
 PURSUANT TO FEDERAL RULES OF
 CIVIL PROCEDURE, RULE 60 (b)(4)Date: July 25, 2008
 Time: 10:00 a.m.
 Dept.: 1, 4th Floor
 Judge: Hon. Irma E. Gonzalez

17 Judgment entered: September 4, 2007

18 I.

19

INTRODUCTION20 Plaintiff AIRLINES REPORTING CORPORATION's ("ARC") submissions to this
 21 Court do not establish that personal jurisdiction existed over defendant MARIO RENDA in
 22 Virginia. Unfortunately for ARC, the doctrine of collateral estoppel and the rules of evidence
 23 apply here.24 Mr. RENDA has met all of the elements of collateral estoppel. Contrary to ARC's
 25 contentions, "a jurisdictional dismissal that does not constitute a judgment on the merits so as
 26 to completely bar further transactionally related claims still operates to bar relitigation of issues
 27 actually decided by that former judgment." *Goldsmith v. Baltimore*, 987 F.2d 1064, 1069 (4th
 28 Cir. 1993).

1 ARC's contention that the *Uniglobe* case is "administratively closed" is incorrect. All
2 of the *Uniglobe* defendants named have either been dismissed or have had a default judgment
3 entered against them, and therefore, the March 21, 2005 Order that dismissed Mr. RENDA
4 without prejudice for lack of personal jurisdiction is a final order. *Equip. Fin. Group, Inc.*, v.
5 *Traverse Computer Brokers*, 973 F.2d 345, 347-348 (4th Cir. 1992). Moreover, all of the
6 claims ARC pursued against Mr. RENDA in *Uniglobe* are now barred by the applicable
7 statutes of limitation.

8 ARC partially quotes *Beckett v. Bundick (In re Bundick)*, 303 B.R. 90 (Bankr. E.D.
9 Va. 2003), out of context in order to misstate the showing necessary to meet the element of
10 mutuality under the Virginia law on collateral estoppel. A fair and complete quote from *In re*
11 *Bundick* shows that the element of mutuality is satisfied where, as here, the relevant parties
12 from the prior and current cases are the same. *Id.* at 102.

13 Even if collateral estoppel did not apply, ARC has failed to meet its burden to prove
14 personal jurisdiction. The burden of proof is on ARC, not Mr. RENDA. *McNutt v. General*
15 *Motors Acceptance Corp.*, 298 U.S. 178, 189 (1936)(party who seeks the exercise of
16 jurisdiction in his favor bears the burden of showing he is properly in court). ARC cannot rely
17 on the unsupported allegations in its complaint, the blatant speculations of its counsel and
18 inadmissible hearsay to establish personal jurisdiction; it must support its jurisdictional
19 allegations with competent proof. *Id.* (“If his allegations of jurisdictional facts are challenged
20 by his adversary in any appropriate manner, he must support them by competent proof”).
21 ARC has not submitted one shred of competent, admissible evidence that demonstrates that
22 Mr. RENDA had any type of contact with Virginia, let alone the necessary minimum contacts
23 constitutionally required to establish personal jurisdiction.

II.

***FDIC v. AARONIAN DOES NOT STAND FOR THE
PROPOSITION THAT RULE 60(b) MOTIONS SHOULD
BE BROUGHT IN THE RENDERING COURT***

27 In *FDIC v. Aaronian*, 93 F.3d 636 (9th Cir. 1996), the Ninth Circuit recognized that a
28 court of registration has jurisdiction to entertain motions challenging the underlying judgment.

1 *Id.* at 639. The Ninth Circuit also commented in *dicta* that registering courts generally prefer
 2 litigants to bring motions for postjudgment relief in the rendering court, but the Court then
 3 declared, “We have not previously considered our approach to this question and need not do so
 4 in this case.” *Id.* at 640. Thus, *FDIC v. Aaronian, supra*, does not stand for the proposition
 5 that a litigant must bring a Rule 60 motion in the rendering court; quite the contrary. *See, id.*

6 In *Covington Indus., Inc., v. Resintex, A.G.*, 629 F.2d 730 (2d Cir. 1980), the Second
 7 Circuit explained that when dealing with a default judgment, there is no basis to prefer that the
 8 rendering court hear a Rule 60(b) motion:

9 Although Rule 60(b) does not specify the correct forum for presenting a motion
 10 for relief from judgment, the motion is generally brought in the district court
 rendering judgment. In the usual case, the court of rendition will be more
 11 familiar with the facts than the court of registration and perhaps more
 conversant with the applicable law. Where the 60(b) motion is for relief from a
default judgment, however, the assumptions about a rendering court's
qualifications no longer apply. Where the defendant does not appear to
contest jurisdiction and the court does not receive evidence or make findings in
the matter except on the issue of damages, the court of rendition is no more
familiar with the factual situation than is the court of registration. Under
these circumstances, the court of registration therefore seems as qualified to
determine the jurisdiction of the rendering court, particularly when the latter
 15 is a federal court of coordinate authority.

16 *Id.* at 733 (citations omitted)(emphasis added).

17 The Second Circuit also explained that recognizing the power of the registering court to
 18 determine the jurisdiction of the rendering court is particularly appropriate, ““[because] by
 19 registering the judgment in a particular forum the creditor seeks to utilize the enforcement
 20 machinery of that district court [, and therefore,] it is not unreasonable to hold that the latter
 21 court has the power to determine whether relief should be granted the judgment debtor under
 22 [Rule] 60(b).”” *Id.* at 733-734 (quoting, 7 Moore’s Federal Practice P 60.28(1) at 391-92 (2d
 23 ed. 1979)).

24 **III.**

25 **AN ORDER OF DISMISSAL FOR LACK OF JURISDICTION**
HAS COLLATERAL ESTOPPEL EFFECT

27 “[A] jurisdictional dismissal that does not constitute a judgment on the merits so as to
 28 completely bar further transactionally related claims still operates to bar relitigation of issues

1 actually decided by that former judgment.” *Goldsmith, supra*, at 1069. It is beyond dispute
 2 that the issue of whether personal jurisdiction existed over Mr. RENDA in Virginia was fully
 3 litigated in *Uniglobe*, and that ARC failed to prove its jurisdictional allegations. 6/30/2008
 4 Defendant’s Notice of Lodgment (“DNOL”), Ex. 1, pp. 7 - 15.

5 **IV.**

6 **ARC CANNOT RESURRECT ITS *UNIGLOBE*
 7 CLAIMS AGAINST MR. RENDA BECAUSE THE ORDER OF
 8 DISMISSAL IS FINAL AND THE CLAIMS ARE BARRED BY
 9 THE APPLICABLE STATUTES OF LIMITATION**

10 ARC’s unsupported assertion that *Uniglobe* was “administratively closed,” rather than
 11 resolved through a final judgment is without merit. Every defendant named in *Uniglobe* has
 12 been dismissed, except for Uniglobe Fairway Travel, which had a default judgment entered
 13 against it on December 8, 2005. DNOL, Ex. 9, p. 174, Doc. ## 29, 30 & 31, p. 176, Doc. #
 14 49, p. 177, Doc. # 61, p. 180, Doc. # 90, p. 181, Doc. ## 92, 93, 94 & 95 (10/14/05 entry),
 15 pp. 182 - 183, Doc. # 107, p. 183, Doc. # 109, p. 184, Doc. # 120. The last dismissal was
 16 entered over two years ago, when the court entered the dismissal of Anthony Renda on May
 17 26, 2006. *Id.* at Ex. 9, p. 184, Doc. # 120. Although the general rule is that an order that
 18 dismisses some but not all defendants is not a final appealable order (*see*, Fed. R. Civ. Proc.,
 19 R. 54(b)), once the claims of all remaining defendants are resolved, the prior order of
 20 dismissal is final and appealable. *Equip. Fin. Group, Inc., v. Traverse Computer Brokers*, 973
 21 F.2d 345, 347-348 (4th Cir. 1992)(where the 4th Circuit joined the 2d, 3d, 5th, 6th, 8th, 9th, 11th,
 22 and D.C. Circuits in recognizing cumulative finality when all joint claims or all multiple
 23 parties are dismissed). Therefore, when the court dismissed Anthony Renda on May 26, 2006,
 24 the order that dismissed Mr. RENDA became appealable as a final order. *See, id.* ARC was
 25 required to file a notice of appeal within 30 days, or by June 26¹, 2006, if it wished to
 challenge the March 21, 2005 Order. *See*, Fed. R. App. P. 4(a).

26 The claims ARC brought against Mr. RENDA in *Uniglobe* are also barred by the
 27 applicable statutes of limitation. ARC sued Mr. RENDA for breach of fiduciary duty,
 28

¹ June 25, 2006 was a Sunday.

1 conversion, fraud, statutory conspiracy, common law conspiracy and unjust enrichment.
 2 DNOL, Ex. 1, p. 3. Under Virginia law, the statute of limitation for conversion, fraud,
 3 breach of fiduciary duty and unjust enrichment is two years. Va. Code Ann. § 8.01-243
 4 (fraud); *Mich. Mut. Ins. Co. v. Smoot*, 183 F.Supp.2d 806, 812 (E.D. Va. 2001)(two-year
 5 catchall statute of limitations, Va. Code Ann. § 8.01-248, applies to unjust enrichment claims);
 6 *FDIC v. Cooke*, 7 F.3d 396, 402 (4th Cir. 1993)(Va. Code Ann. 8.01-248 applies to breach of
 7 fiduciary duty claims). *McNew v. People's Bank*, 1993 U.S. App. LEXIS 17671 at pp. 16-17
 8 (Va. Code Ann. § 8.01-248 applies to conversion cause of action). The limitations period for
 9 a civil conspiracy claim is based on the statute of limitation for the underlying act. *Hurst v.*
 10 *State Farm Mut. Auto Ins. Co.*, 2007 U.S. Dist. LEXIS 21172 at pp. 16-17. All of these
 11 statutes of limitation have run because the claims against Mr. RENDA were dismissed over
 12 three years ago.

13 ARC's reliance on *Ozyagcilar v. Davis*, 701 F.2d 306 (4th Cir. 1983) and *Penn-Am.*
 14 *Ins. Co., v. Mapp*, 521 F.3d 290 (4th Cir. 2008) is misplaced. *Ozyagcilar* merely recognizes
 15 that a district court has the power to enforce a settlement agreement entered into in litigation
 16 before the court, but that it does not have the power to impose a settlement when there was no
 17 meeting of the minds between the parties. *Ozyagcilar, supra*, at 308. This legal principle is
 18 completely irrelevant to the matters at issue in this motion.

19 In *Penn-Am. Ins. Co., supra*, the district court issued an order that administratively
 20 closed the case until the Virginia state court ruled on a related underlying action. *Penn-Am.*
 21 *Ins. Co., supra*, 521 F.3d at 292-294. The Eastern District of Virginia never administratively
 22 closed the *Uniglobe* case.

23 By any measure, the United States District Court for the Eastern District of Virginia's
 24 order dismissing Mr. RENDA from *Uniglobe* without prejudice for lack of personal
 25 jurisdiction constitutes a final judgment for purposes of collateral estoppel.

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1 V.
23 **UNDER VIRGINIA LAW, “MUTUALITY” IS ESTABLISHED WHERE**
4 **THE PARTIES ARE THE SAME IN THE PRIOR AND CURRENT LITIGATION**5 ARC partially quotes *Beckett v. Bundick (In re Bundick)*, 303 B.R. 90 (Bankr. E.D.
6 Va. 2003) out of context. A complete quotation from *In re Bundick*, shows that it is beyond
7 dispute that mutuality is satisfied here:8 In Virginia, collateral estoppel requires mutuality. Mutuality means that a party
9 is generally prevented from invoking the preclusive force of a judgment unless
10 that party would have been bound had the prior litigation of the issue reached
11 the opposite result.12 *The question of whether there is mutuality here is predetermined because the*
13 *Court has already held that the parties are the same as the original action. If*
14 *the parties are the same, there is mutuality.* Because the Court has determined,
15 supra, that the parties are virtually identical, the Court reaches the logical
16 conclusion that both parties are equally bound by the prior litigation. Therefore,
17 the Court concludes that mutuality exists, and, consequently, this element of
18 collateral estoppel has been established.19 In *In re Bundick, supra*, at 102-103 (citations omitted).20 ARC quoted only the second sentence of the first paragraph above, rather than provide
21 the Court with a complete quotation of the bankruptcy court’s explanation of the mutuality
22 element, which shows that where, as here, the parties are the same in the prior and current
23 litigation, there is mutuality. *Id.*; *see, also, Hozie v. Preston*, 493 F. Supp. 42, 44 (W.D. Va.
24 1980)(“In subsequent action, the parties to the first action and their privies are precluded from
25 litigating any issue of fact actually litigated and essential to a valid and final personal judgment
26 in the first action”)(citing, *Bates v. Devers*, 214 Va. 667, 671, 202 S.E.2d 917, 921 (1974);
27 accord, *In re Prof'l Coatings (N.A.), Inc.*, 210 B.R. 66, 85 (Bankr. E.D. Va. 1997)(mutuality
28 predetermined because the trustee who sought to invoke collateral estoppel was in privity with
a party to the prior proceedings).Moreover, as explained in *Hozie, supra*, mutuality is not supposed to be mechanically
applied, and the relevant consideration is whether the party against whom collateral estoppel is
asserted had a full and fair opportunity to litigate the issue in the prior proceeding. *Hozie,*
supra, 493 F. Supp. at 45.

/ / /

1 ARC has now had two full and fair opportunities to litigate the personal jurisdiction
2 issue, first in *Uniglobe*, and then in the San Diego County Superior Court in *McCord*, and it
3 lost twice. ARC now wants a third “bite at the apple,” and if the Court rules it has failed a
4 third time, it wants to conduct further discovery and take a fourth run at the issue.

5 *Jackson v. FIE Corp.*, 302 F.3d 515 (5th Cir. 2002), does not concern the element of
6 mutuality under Virginia law or otherwise. In *Jackson, supra*, the Fifth Circuit held that a
7 defendant who knowingly allowed a default judgment to be rendered against him could still
8 bring a motion for relief under Rule 60(b)(4) to contest a factual finding that was vital to the
9 district court's determination of personal jurisdiction despite a Louisiana statute that provided
10 that jurisdiction over a person is conclusively established if the person fails to timely file a
11 declinatory exception. *Id.* at 518, 522-523. The Fifth Circuit declined to determine whether a
12 different state law could be used as the federal rule for determining the preclusive effect of
13 jurisdictional findings made by a federal court sitting in diversity. *Id.* at 522, n. 17.

VI.

**EVEN IF COLLATERAL ESTOPPEL DOES NOT APPLY,
ARC HAS FAILED TO MEET ITS BURDEN TO PROVE PERSONAL
JURISDICTION EXISTED OVER MR. RENDA IN VIRGINIA**

A. ARC Must Prove Jurisdiction by a Preponderance of the Evidence

18 “The burden of proving *in personam* jurisdiction rests with the plaintiff.” *Superfos*
19 *Inv., Ltd., v. Firstmiss Fertilizer, Inc.*, 774 F.Supp. 393, 397 (E.D. Va. 1991)(citing, *McNutt*
20 *v. General Motors Acceptance Corp.*, 298 U.S. 178 (1936); *Haynes v. Carr*, 427 F.2d 700,
21 704 (4th Cir. 1970); *Data Disc, Inc., v. Sys. Tech. Assoc., Inc.*, 557 F.2d 1280, 1285 (9th Cir.
22 1977). As the United States Supreme Court held over 70 years ago, a plaintiff may not rely on
23 his allegations to prove up jurisdiction, but rather, when challenged, he must prove jurisdiction
24 by a preponderance of the evidence. *McNutt, supra*, at 189.

25 The rule the Ninth Circuit adopted in *SEC v. Internet Solutions for Bus., Inc.*, 509 F.3d
26 1161 (9th Cir. 2007), does not apply here because Mr. RENDA’s challenge to personal
27 jurisdiction is not based on a claim of ineffective service of process. *See, id.* at 1166 (where
28 the Ninth Circuit recognized the general rule that the plaintiff must prove jurisdiction).

10 || B. ARC has Failed to Prove Jurisdiction.

11 “It is well-established that a federal court may exercise personal jurisdiction over a non-
12 resident defendant only if: (i) the applicable state long-arm statute confers jurisdiction; and (ii)
13 the assertion of that jurisdiction is consistent with constitutional due process.” *DeSantis v.*
14 *Hafner Creations, Inc.*, 949 F.Supp. 419, 422 (E.D. Va. 1996).

15 With respect to the first step of the jurisdiction analysis, ARC relies upon Section 8.01-
16 328.1(A)(4) of the Virginia Code², which requires a plaintiff to prove two elements to establish
17 jurisdiction:

18 (1) that the defendant committed an act or omission outside Virginia that caused tortious
19 injury in Virginia, and
20 (2) that the defendant:

21 (a) regularly does or solicits business in Virginia;

2 Section 8.01-328.1(A)(4), provides:

24 A court may exercise personal jurisdiction over a person, who acts directly or by an agent, as to a cause of action arising from the person's:

4. Causing tortious injury in this Commonwealth by an act or omission outside this Commonwealth if he regularly does or solicits business, or engages in any other persistent course of conduct, or derives substantial revenue from goods used or consumed or services rendered, in this Commonwealth;

Va. Code Ann. § 8.01-328.1(A)(4) (2008) (emphasis added).

- (b) engages in any other persistent course of conduct in Virginia; or
- (c) derives substantial revenue from goods used or consumed or services rendered in Virginia.

Va. Code Ann. § 8.01-328.1(A)(4) (2008).

5 The provisions of Section 8.01-328.1 extend personal jurisdiction to the outermost
6 boundaries of due process, but its provisions must still be satisfied even where it could
7 plausibly be argued that a lesser standard would meet due process. *DeSantis, supra*, 949
8 F.Supp. at 423. “In other words, it is possible that a non-resident defendant’s contacts with
9 Virginia could fulfill the dictates of due process, yet escape the literal grasp of Virginia’s long-
10 arm statute.” *Id.*

11 With respect to the second, constitutional step, of the analysis, the plaintiff must prove
12 that the defendant purposefully established “minimum contacts” with the forum state such that
13 the maintenance of the suit does not offend traditional notions of fair play and substantial
14 justice. *Id.*

15 ARC has failed to establish either element necessary to prove jurisdiction under Section
16 8.01-328.1(A)(4), or any type of contact between Mr. RENDA and Virginia, let alone the
17 constitutionally mandated minimum contacts necessary to establish personal jurisdiction. The
18 inadmissible, unsupported and incorrect accusations and speculations of ARC's counsel and
19 employees, and the inadmissible hearsay ARC has submitted to this Court, prove nothing.
20 This is not a name-calling contest; calling Mr. RENDA a liar is not evidence. Nor is anything
21 else ARC has submitted to this Court. ARC was required to prove jurisdiction through a
22 preponderance of the evidence. *McNutt, supra*, at 189. For the third time, it has failed to do
23 so, and for a very good reason; it can't. Mr. RENDA has no contacts with Virginia.

VII.

**MR. RENDA RESPECTFULLY SUBMITS THAT ARC SHOULD NOT
BE ALLOWED A FOURTH "BITE AT THE APPLE"**

27 ARC filed this case over four years ago. DNOL, Ex. 10, p. 186. ARC has known
28 since at least March 2, 2005, when Magistrate Poretz issued his Supplemental Report and

1 Recommendation in *Uniglobe*, that personal jurisdiction did not exist over Mr. RENDA in
 2 Virginia. ARC concedes by its silence that it intentionally failed to disclose the *Uniglobe*
 3 judgment from both the District judge who presided over this action in the Eastern District of
 4 Virginia, and from the Circuit Court for Arlington County, Virginia, that presided over the
 5 *McCord* case. Rather than pursuing its claims against Mr. RENDA in California, ARC
 6 preferred to be less than candid with two courts in order to wrongfully secure default
 7 judgments without opposition.

8 Default judgments are disfavored because cases should be decided on their merits.
 9 *Meadows v. Dominican Republic*, 817 F.2d 517, 521 (9th Cir. 1987). Moreover, Rule 60(b) is
 10 a remedial statute that should be liberally applied. *Id.* Where, as here, it is established that the
 11 rendering court lacked personal jurisdiction over a defendant, it is a *per se* abuse of discretion
 12 for a district court to deny a defendant's motion to vacate a judgment. *Antoine v. Atlas*
 13 *Turner, Inc.*, 66 F.3d 105, 108 (6th Cir. 1995). ARC asks this court to ignore all of these
 14 well-established principles, and the doctrine of collateral estoppel, to afford it yet another
 15 opportunity to try to maintain a default judgment it never should have received in the first
 16 place. As the Eastern District of Virginia found in *Uniglobe*, personal jurisdiction did not exist
 17 over Mr. RENDA in Virginia. ARC has failed to submit any type of competent evidence to
 18 prove otherwise, despite having over four years to gather such evidence if it existed, and two
 19 prior opportunities to argue the personal jurisdiction issue. "One trial of an issue is enough."
 20 *Treinies v. Sunshine Mining Co.*, 308 U.S. 66, 78 (1939).

21 **VIII.**

22 **CONCLUSION**

23 For the forgoing reasons, Mr. RENDA respectfully requests that the Court grant his
 24 motion to vacate.

25
 26 Dated: July 21, 2008

JOHN J. FRENI, ESQ.
 27 A Professional Law Corporation

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By: s/ JOHN J. FRENI, ESQ.
 Attorneys for Defendant, MARIO RENDA